



FIA Awards



# Momentum scoops the coveted FIA Award for Employee Benefits 2016



**REGARD BUDLER,**  
Managing Executive: Client Solutions at  
MMI Holdings

service. Momentum Employee Benefits falls under the MMI Corporate and Public Sector division.

**FACTORS THE LED TO THIS WIN...**  
While it's in our DNA to always put the client at the centre of our solutions and service, our partnerships with financial advisers help ensure each client's unique needs are met.

Momentum Employee Benefits has over 7,300 employers providing retirement and insurance benefits of over 1.6 million of their employees and is the largest group risk provider in South Africa according to the SwissRe Group survey.

It's also about enabling employees to make the right choices on a daily basis. Multiply, Momentum's wellness and rewards programme integrates and aligns into our employee benefits offerings. By empowering and incentivising employees to make informed decisions, it is possible to see encouraging signs of simple behaviour change as individuals start making choices to stretch income and free up funds for investing or retirement savings.

**WHAT THIS WIN MEANS TO US...**  
We are humbled by the industry's appreciation and especially thank the financial advisers who partner with Momentum to ensure each client's or businesses' unique needs are met, on their journey towards financial wellness.

The FIA award for Momentum recognises the good progress we are making in this regard and we are humbled by the industry's appreciation. Our two client facing brands, Momentum and Metropolitan, were also recently ranked on top of the South African Customer Satisfaction Index (SAcsi). This is further testimony to our ability for delivering an exceptional client experience while ensuring that financial advice is a key part of the process for enhancing clients' financial wellness.

To show our gratitude Momentum will be paying it forward by donating R50,000 to POPUP (People Upliftment Programme), a non-profit organisation that supports small to medium-size enterprise development. The donation will be used to start profitable projects to create jobs.

**FOR THE INDUSTRY AS A WHOLE, THE FIA AWARDS...**

Seen as a flagship event on the insurance industry's calendar, the independently researched awards are recognised as a significant acknowledgement of the quality of the relationship between product, service and the value presented to financial advisers and their clients. Now in its 21st year, the awards are a benchmark against peers and a measure of financial product and supplier excellence.

**GOING INTO THE AWARDS...**

The FIA award follows two other client and industry acknowledgements. MMI's two client facing brands, Momentum and Metropolitan, were recently ranked on top of the South African Customer Satisfaction Index (SAcsi) and in an independent Consulta Survey, the satisfaction score, for MMI Corporate and Public Sector claims was over 83%, which is regarded as world-class